



Ceylon Shipping Corporation Ltd.

(Ministry of Ports & Shipping)



EXPRESSION OF INTEREST (EOI)

TO SELECT A SUITABLE PARTNER FOR THE OPERATION OF PASSENGER CUM CARGO VESSEL/S BETWEEN COLOMBO & TUTICORIN

Introduction:

A decision has been taken by the Government of Democratic Socialist Republic of Sri Lanka and Republic of India to recommence the passenger cum cargo transportation services by sea between ports of Colombo & Tuticorin, which will be beneficial for the advancement of economic, social and cultural ties between the people of two countries.

Scope of Work/ Service details

Ceylon Shipping Corporation Ltd. (CSC) the fully Government owned National Sea Carrier of Sri Lanka is looking for a suitable operator to operate a passenger cum cargo (ROPAX) vessel/s between Colombo and Tuticorin.

Therefore, the Chairman, Cabinet Appointed Negotiating Committee (CANC) on behalf of Ceylon Shipping Corporation Ltd., invites Expression of Interest (EOI) to operate passenger cum cargo vessel/s between Colombo and Tuticorin.

Eligibility Criteria:

1. Applicants should have minimum 03 years of experience in passenger cum cargo ship operating.
2. The applicant should be a company registered in Sri Lanka or in any other country with an excellent track record in the fields concerned.
3. The selection of the most suitable operator will be carried out through a procedure of Requests for Proposals (RFP), at the next stage.

Application Form for Expression of Interest (EOI) could be purchased between **07th March** to **19th April 2017** at Ceylon Shipping Corporation Ltd., No.27, MICH Building, Sir Razik Fareed Mawatha, Colombo 01 on payment of None - Refundable Application fee of LKR.10,000/- (Sri Lankan Rupees Ten Thousand).

The duly filled Application should be submitted to the Chairman, CANC, Ministry of Ports and Shipping, Chaithya Road, Colombo 01, on or before **19th April 2017** at **15.00 hrs** of local time in a sealed cover by hand or courier, titled as "Expression of Interest, for the Operation of Passenger CUM Cargo Vessel/s between Colombo and Tuticorin."

For further enquiries please contact;

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Ceylon Shipping Corporation Ltd.

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Chairman
Cabinet Appointed Negotiating Committee (CANC)

Ministry of Ports and Shipping
Chaithya Road, Colombo 01.

Tel: 011-2470329/ Fax: 011-2435134



CEYLON SHIPPING CORPORATION LTD.
(Ministry of Ports & Shipping)



**Expression of Interest for the Operation of Passenger cum Cargo Vessel/s
between Colombo & Tuticorin**

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| 01. Details of the Company | |
| I. Name of the Company or Consortium | |
| II. Registered Address / Country | |
| III. Company Registration Number | |
| IV. Contact Person/s | |
| V. E-mail | |
| VI. Website | |
| VII. Telephone | |
| VIII. Fax | |
| IX. Names and Details of the Directors/Partners & Other Key management personnel | |
| X. If consortium, full style of the leading partner and other members | |
| XI. Major Business activities | |
| 02. If the applicant is a Foreign Company | |
| i. Name of the Local Agent/Representative (if any) | |
| ii. Address of the Agent/Local Representative | |
| iii. Contact Party E-mail/Fax/Telephone Number | |
| 03. Experience in operating Passenger cum Cargo Vessels / s & the area of operation | |



Following documents and reports shall be submitted by the Applicant together with the EOI;

1. Company Profile
2. Audited Annual Reports of last 03 years
3. Operational Proposal specifying the parameters of the proposed service including the frequency of service, speed, transit time, passenger/cargo/vehicle capacity of the Ferry, Baggage Allowance, facilities expected at both ends etc.
4. Commercial Proposal specifying the roles of the applicant and CSC, data on passenger movement which can be attracted to the proposed service, marketing strategy and the plan, projections and timeline for the growth of passenger/cargo movement.
5. Justification for the recommencement of the service with the least costs for the Government of Sri Lanka
6. Financial Proposal
7. Power of Attorney / Board Resolution to submit the EOI on behalf of the company

Authorized Signatory:

Designation:

Company/Organization:

Date:

Company Seal:

Witness: 1.....

Signature

2.....

Signature.....

